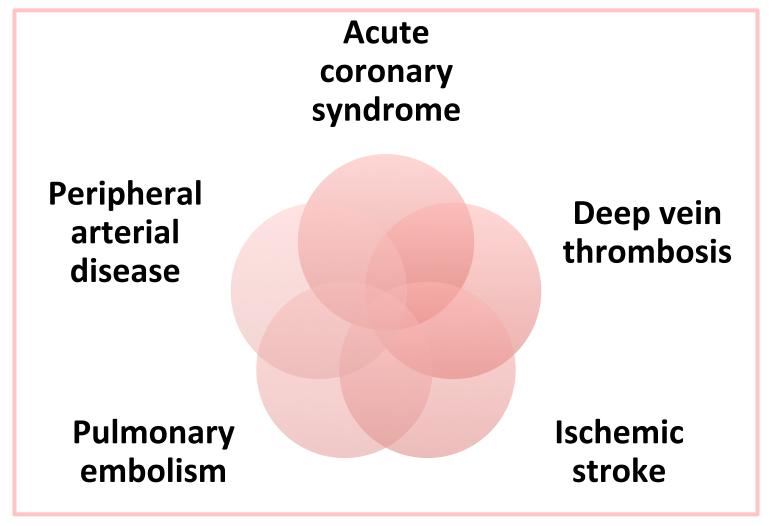
Cardiac Biomarkers and Services

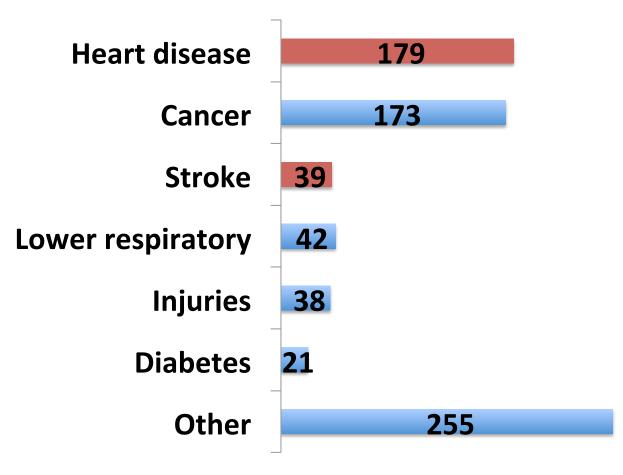
- In the US, there are about 50 million troponin, BNP, and other cardiac assays performed annually. At a price of \$6 to 25 per test, this equates to a current market of \$300 million to \$1.25 billion.
- Moreover, if better biomarkers were available, market research suggests that an additional 6 ½ million acute and 42 million chronic tests could be done for heart failure discharge and monitoring for decompensation and hospital readmission. The resulting potential market would be \$40 million to over \$1 billion.

Ischemic Cluster

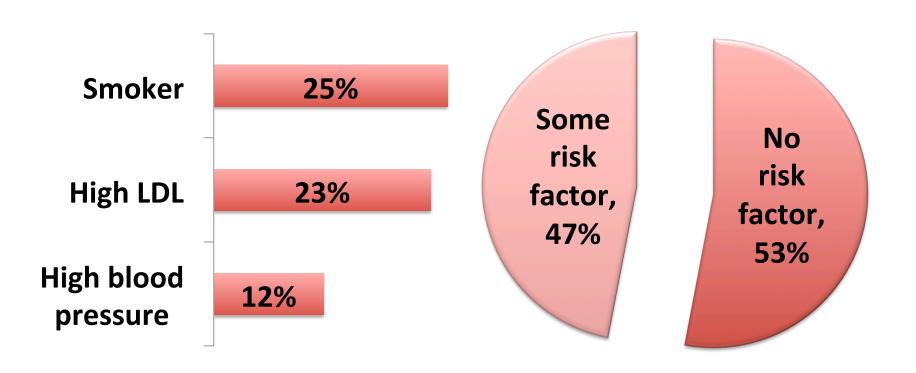


CHD Still to Top Killer

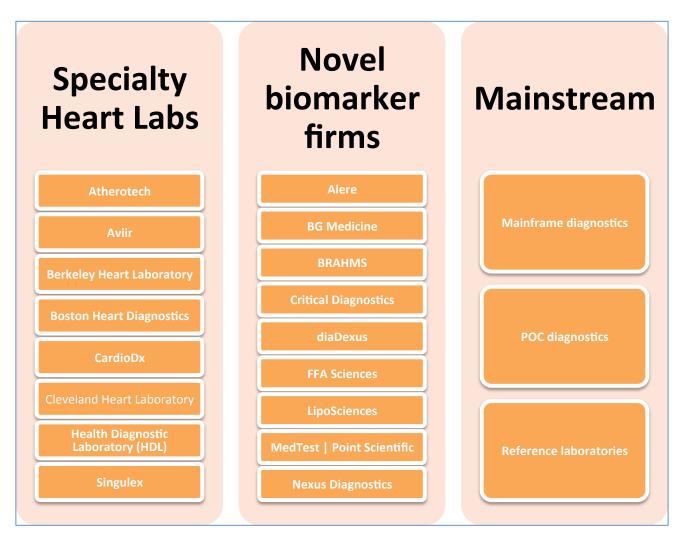
Death rate / 100,000



Much of the General Population has CHD Risk Factors



Many Firms are Involved, including the Burgeoning Specialty Heart Labs



Typical Biomarkers - 1

Extra-cellular matrix remodeling

• Galectin-3

Myocyte injury and apoptosis

• Troponin

Oxidative stress

• MPO

• oxLDL

Autoantibodies

Anti-oxLDL

• Anti-troponin

Other

GlycoMark®

Typical Biomarkers - 2

Extra-cardiac involvement

- Cystatin C
- NGAL
- RDW

Myocyte stress

- (NTpro)BNP
- MR-proANP
- GDF-15
- ST2

Neurohormones

- Copeptin
- ET-1
- MR-proADM
- UCN-1

Inflammation

- Adiponectin
- CRP
- IL-6
- LpPLa2
- PTX3
- TNF-a
- uFFA

Genotyping

Apo E genotype

SLCO1B1 genotype

4q25-AF Risk Genotype

9p21 Genotype

CYP2C19 Genotype

KIF6 Genotype

LPA-Aspirin Genotype

LPA-Intron 25 Genotype

Multi-marker

Gene expression

• Corus® CAD

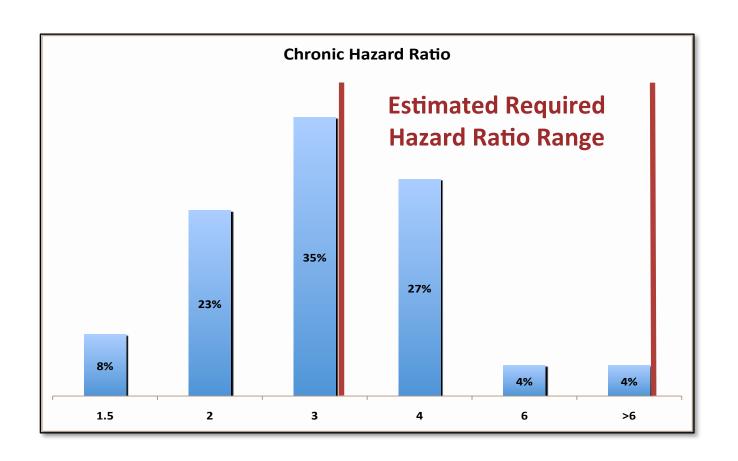
Lipids (cholesterol)

- VAP® Test
- HDL Map™
- Cholesterol
 Balance™
- NMR LipoProfile
- MIRISK®

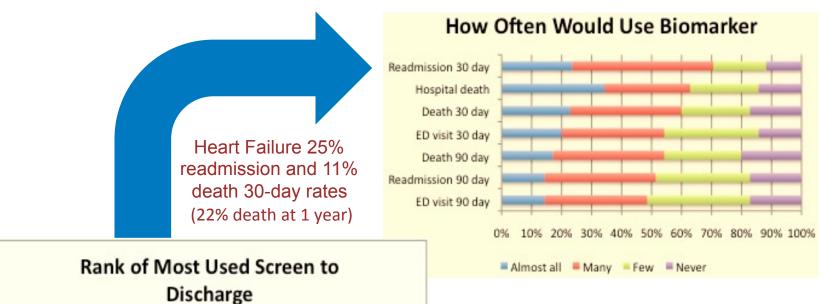
There are still Great Biomarker Opportunities in Heart Failure

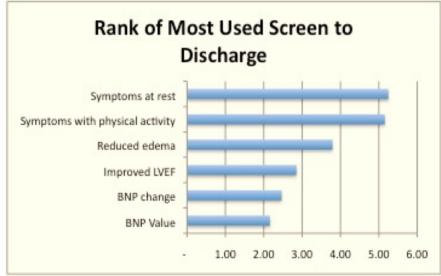
- Worst diagnosis for 30-day hospital readmission
- 6 million patients in US have HF
- 650 thousand new HF patients per year
- 6.5 million hospital days annually due primarily to HF
- 14 million office visits per year due to primarily to HF
- 1.3 million hospitalizations per year have HF as a primary diagnosis
- 3 million hospitalizations per year have HF as a primary or secondary diagnosis

Hazard Ratio of 3 or Greater Required by MDs to Use a Prognostic HF Assay



Need Objective Measurement to Discharge HF. MDs Willing to Move to a Good Biomarker





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